

SMALL BUSINESS EXCHANGE

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Vol 36, Edition 6

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May 7, 2020

COVID-19

Message from our Leaders

Mayor London Breed Announces San Francisco Artists and Organizations Have Received \$1.5 Million in First Round of Grants

Mayor London N. Breed announced the City's Arts and Artists Relief Fund has made its first round of grants and loans, providing \$1.5 million in much-needed financial support for the local arts sector struggling from substantial income loss due to COVID-19. Mayor Breed launched the Arts and Artists Relief Fund on March 23rd.

Through a partnership with the Center for Cultural Innovation (CCI), 527 individual artists and 65 arts organizations received a total of \$1.5 million to be used for their most urgent financial needs. Funding was based on financial need and was prioritized for individuals and organizations from historically underserved communities, including black, indigenous, immigrant, and trans people, as well as people with disabilities.

In response to the significant need demonstrated by the first round of the CCI grant applications, Mayor Breed announced today the City is investing an additional \$250,000 in the Fund. This additional funding will focus specifically on helping individual artists.

"We provided these grants and loans to offer some financial relief for the arts community during this challenging time," said Mayor Breed. "Our artists and arts and culture organizations will be instrumental in our City's recovery efforts. With this additional investment, we continue to support the creativity, flexibility, and innovation that artists bring to our city, which will be pivotal as we move forward and get through this crisis together."

In addition to the \$1.5 million in from the Arts and Artists Relief Fund, \$1 million was made

Continued on page 2

The Highway to Success: How to Improve Road Infrastructure



[Article was originally posted on [Autodesk Construction Cloud Blog](https://www.constructionblog.autodesk.com), [constructionblog.autodesk.com](https://www.constructionblog.autodesk.com)]

By Eric Thomas,

Without road infrastructure, the world as we know it today would grind to a halt. Nevertheless, the process of building this vast network of road and highways is complex. The bulk of road work requires collaboration from several different types of engineers with much taking place outside or underground. To lay a road, a construction company must coordinate numerous moving pieces. Drainage systems and utilities must be mapped out; bridges drawn up; electric and fiber optic work, traffic signals, and cameras factored in — just to name a few. And, because road work does take place outside without any cover, dealing with weather can become a big issue that throws off the construction schedule.

To make matters even more complicated, road infrastructure projects are consistently underfunded. According to the World Economic Forum, worldwide investment in infrastructure is expected to reach \$79 trillion by 2040. This seems like a huge number, but it's actually \$18 trillion short of the global investment need. Most of this gap comes from insufficient investment in the road and electricity sectors.

No discussion about road and highway infrastructure is complete without mentioning the employer: the government. As any construction company knows, government infrastructure contracts are almost always awarded to the lowest bidder. Because of that, companies bidding on these kinds of construction projects are almost always competing on price. Lowering costs is a primary objective for infrastructure construction firms.

Because of all this, construction companies in infrastructure must figure out how to meet the demands of a growing industry with limited funds and compounding outside factors. They must be able to deliver quality work on a deadline. The answer? Innovative technology.

Learn more about how software can allow your company to keep up in today's landscape of road infrastructure construction projects by downloading our ebook titled, "Why Software is a Necessity for Road and Highway Construction."

Defining Innovation in Road and Highway Construction

Innovation in road infrastructure can take on many different forms. From the creation of new software to support scattered field teams, to the implementation of cutting-edge building materials and designs, leaders are working hard to meet the demands of the future. Construction companies have already adopted new ways of estimating, bidding, and qualification. And, they're implementing new approaches to project management, field collaboration, and data management.

With all these challenges and opportunities, how can a company be expected to keep up while continuing to focus on the nuts and bolts of quality construction?

The answer lies in today's technology. The right software exists to reinforce your goals, connect your team, and allow for growth and expansion.

With innovations to support your team, you can keep up throughout the entire process of infrastructure lifecycle— from planning and design to construction and maintenance.

Software for Road Infrastructure

Roadways and highways can span hundreds of miles, stretching across cities, counties, or even entire states. Therefore, tools in this field need to be highly customizable to support the specific needs of multidisciplinary workflows and builders.

When you're looking for technology to support your team, keep the following in mind:

1. Coordination is everything.

Delivering infrastructure is a team effort. It requires collaboration between roadway crews, drainage teams, utility services, and more. A high-quality software tool should be able to accommodate workflows that support these large-scale coordination efforts.

2. If it's not user friendly, it's not worth it.

Imagine trying to onboard multiple teams to a software that you don't understand yourself. It might have the best quality tools in the world, but if you can't learn it quickly, all that value is lost. You will need software that you can understand easily so that you can standardize it across teams, implement training quickly, and optimize for growth.

3. Ability to scale

Roads and highways differ from other construction projects in that they can stretch hundreds of miles. Depending on the scope of the project, your company might be dealing with multidisciplinary teams working together across a city, county, or even an entire state. Your software must have the ability to accommodate all these users, so your team can work together on a centralized data platform without hiccups.

Continued on page 11

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COVID-19 | Message from our Leaders

San Francisco Artists and Organizations Have Received \$1.5 Million in First Round of Grants

■ **Continued from page 1**

available to arts and culture nonprofits through a partnership with Northern California Grantmakers' Arts Loan Fund. To date, five San Francisco arts organizations received loans totaling nearly \$215,000 that will help them remain solvent.

Currently, 12 additional arts organizations' applications, with a total request of more than \$425,000, are in process and are slated to be reviewed in the upcoming weeks.

"The rapid response and the breadth of support for diverse artists and organizations is a testa-

ment to how much we value our arts and culture sector," said Rebekah Krell, Acting Director of Cultural Affairs. "We are proud to invest these funds in our community to ensure artists and cultural workers will continue to play a meaningful role in San Francisco's response and recovery."

Author and interdisciplinary artist grant recipient Niloufar Talebi stated,

Visit link for the full article:

<https://sfmayor.org/article/mayor-london-breed-announces-san-francisco-artists-and-organizations-have-received-15>



Community Outreach & COVID-19

San Francisco Enlists A Key Latino Neighborhood In Coronavirus Testing

[Article was originally posted on www.npr.org]

By *Eric Westervelt*,

As public health experts plead for cities and states to dramatically increase the scale and speed of testing and contact tracing for the coronavirus, researchers in San Francisco, backed by dozens of volunteers, have launched an ambitious effort to test everyone older than 4 years old in a big part of one hard-hit neighborhood. They're calling the effort "Unidos en Salud – United in Health."

Epidemiologists and others at the University of California, San Francisco are trying to determine how deeply the virus has penetrated this one, densely populated section of San Francisco's Mission District, a gentrifying but still predominantly Latino neighborhood.

"Right now, all of our information is really coming from people who are sick," says Dr. Gabriel Chamie, a professor of infectious disease and medicine at UCSF, who is helping to lead the testing study. "That's sort of the tip of the iceberg. We know that. To what extent or what size that iceberg is, outside of the hospital, needs to be determined. The purpose of this study is to understand the value of expanding testing to people without symptoms" in the surrounding area.

The goal is to test everyone over age 4 who lives in the census tract — more than 5,700 residents — simultaneously for both an active infection (using PCR tests, via nasal and throat swab) and for recent past exposure to the virus (using antibody tests, via a finger-prick blood sample). That sort of double-testing of each person provides important information not only about active infections in the neighborhood right now, but also about the number of people who have been exposed in the past and may or may not have developed symptoms.

California still has only tested a little over 1% of the state's population.

Gov. Gavin Newsom has repeatedly pledged to ramp up testing and contact tracing where testing has been limited or non-existent. That includes some rural areas of the state, as well as some communities that are largely African-American and Latino — groups that have been particularly hard-hit by the coronavirus in the U.S.

And the state recently became the first in the nation, according to Newsom's office, to recommend that all asymptomatic people in certain high-risk settings — such as residents and staff in nursing homes and in prisons — get tested for the virus.

These tests go further.

"What we're doing here, essentially, in this small census tract is what the country needs to be able to do to open back up," says Jon Jacobo, who is with the Covid19 Latino Task Force, which mobilized volunteers, nonprofits and Latino community groups to help with the testing project.

"We need to be able to do the testing, the isolation, the follow up, the contact tracing. And until we can do that," he says, "things are not going to go back to normal."

The testing for this project, which began last Saturday in several schools and parks, is scheduled to run through the end of the day Tuesday, with some follow-up, as needed, for people unable to leave their homes.

The Mission District, an area surrounding San Francisco's 18th century Mission Dolores, is the part of San Francisco hardest hit by the virus, so far, mirroring the growing income inequality and health care disparities in the city. Latinos are 15 percent of San Francisco's population but make up more than 25 percent of all confirmed COVID-19 cases, according to data from the county's department of public health.

The county health director, Dr. Grant Colfax, on Monday said San Francisco needs two- to three-times more testing than current levels before relaxing public health stay-at-home orders and other social distancing measures.

Few U.S. cities have tried to test nearly everyone. Rural Telluride, Colo., is one town that gave a majority of its residents antibody tests, in hopes of determining what percentage of people had a history of infection with the virus. The effort's usefulness to Telluride was blunted, however, by an unforeseen three-week delay in getting test results back.

"OK, we all need to social distance" a volunteer in San Francisco told people Monday, in a long line that stretched around the Mission's Garfield Square. Nurses, doctors and volunteers in protective gear hurried around white pop-up tents on a field that in the days before the coronavirus would have been filled with soccer games and kids.

"Any symptoms like fever? Any dry coughing?" asked medical student Fabian Fernandez, as he also tried to put people at ease while they waited for the nasal swab and finger-prick blood sample of each test.

"I mean some people [are] joking, like 'is this gonna be like a microchip you're implanting?'" Fernandez said of the nasal swab, and chuckles. "But I think, for the most part, people understand that what we're doing here is really important to understand the demographics of this virus."

UCSF researchers hope to have the results of the PCR tests within 72 hours. The antibody test

■ **Continued on page 11**

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Access to Capital

Ready to Grow Your Business?

A Guide to Choosing the Right Small Business Loan

[Article was originally posted on www.businessnewsdaily.com]

By Matt D'Angelo,

Alternative lenders are important for small businesses looking for loans that may not have the option of being financed through a traditional bank. These lenders provide several different types of loans, ranging from merchant cash advances to equipment financing.

We scrutinized numerous providers to find the best lenders. Below is a guide to help you understand the overall loan market and choose an alternative lender and loan option for your small business.

Before jumping into the details on the types of loans offered and what loan makes the most sense for your business, take time to assess your current needs. Here are some good initial questions to answer so you have clear goals set before you start your research.

- How much money do you need?
- What do you need the money for?
- How long will it take you to pay it back?
- How long have you been in business?
- What is the current financial shape of your business?
- How much collateral, if any, do you have to put up for the loan?

- What's your credit score?
- Do you have any other outstanding loans?
- Are you looking for a short or long-term loan?

Once you've answered these questions, it's best to consider the several different types of loans and decide which is best for your business. From there, you can learn about which lenders offer which types of loans and apply to the best company. Here's a breakdown about what you need to know about each type of lender.

Types of lenders

Small Business Administration loans

- The Small Business Administration offers several loan programs designed to meet the financing needs of a range of business types.
- With these loans, the government isn't directly lending small businesses money. Instead, the SBA sets guidelines for loans made by its partners, which include banks, community development organizations and microlending institutions.
- The SBA reduces the risk to lenders by guaranteeing the loans will be repaid.
- Businesses have a variety of SBA loan types to choose from, each of which comes with its own parameters and stipulations on how the money can be used and when it must be repaid.

Pros and cons: The government guarantee, which typically covers 75 to 90 percent of the loan, eliminates much of the risk for the lender. SBA loan terms also tend to be more favorable to borrowers. The downsides are that additional paperwork needs to be filed, extra fees need to be paid, and it takes longer to get approved. You may also have to meet stricter requirements to qualify for a loan from a traditional SBA lender.

To learn more about specific SBA loans, review the SBA loans portion of the Types of Loans section below.

Conventional bank loans

Pros and Cons: The biggest pluses of conventional bank loans are that they carry low interest rates and, because a federal agency is not involved, the approval process can be faster. However, these types of loans typically include shorter repayment times than SBA loans and often include balloon payments.

Additionally, it's often difficult to get approved for a conventional bank loan. Traditional banks approved only 23 percent of funding requests in March of 2016, which was considered a new high. Compared to the near 61 percent approval rating of alternative lenders in the same time-frame, it still seems low.

Alternative lenders

- Alternative lenders are particularly attractive to small businesses that don't have a

stellar financial history, because approval requirements aren't as stringent.

- Alternative lenders typically offer online applications, make approval decisions in a matter of hours and provide funding in less than five days.
- There are direct alternative lenders that lend money directly to small businesses and lending marketplaces, which provide small businesses with multiple loan options from different direct lenders.
- Examples of direct alternative lenders are Kabbage, OnDeck Capital, and SBG Funding. Lending marketplaces include Bizfi and Biz2Credit.

Pros and cons: The positives of working with an alternative lender are that your business doesn't need to have a stellar financial history; there are few restrictions on what you can use the money for, and the loans can be approved almost instantly. The downside is that interest rates can be significantly higher than those charged by a bank. Because of the nature of the loan, it's important to pore over the fine print and ensure you're entering into an agreement that makes sense financially for your business.

Visit Business News Daily's website for the full article

<https://www.businessnewsdaily.com/7695-small-business-loan-guide.html>



California Sub-Bid Request Ads

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

**GROUNDWATER REPLENISHMENT SYSTEM
PLANT 2 SECONDARY EFFLUENT PIPELINE REHABILITATION
CONTRACT NO.: GWRS-2020-01**

Owner: Orange County Water District

Location: Fountain Valley, CA

Bid Date: June 9th, 2020 @ 2:00 P.M.

J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, FRP Mortar Pipe, HDPE Pipe, Landscaping, Ready-Mix Concrete, Reinforcing Steel, and Cathodic Protection

Plans and Specifications: Email your requests to elizabeth.schmid@jfshea.com. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



REGIONAL CONNECTOR CONSTRUCTORS

SKANSKA TRAYLOR

Regional Connector Constructors JV of 416 E. Temple Street, Los Angeles, CA requests sub-bid quotes from all interested Subcontractor's, including certified DBE's for

Operations Wayside Signage on the

Regional Connector Transit Corridor project. Owner: LACMTA (Metro).

Contract No. C0980 RFP No. 115RC

Bid Date: May 22, 2020 at 2:00 PM.

Plans & Specs can be viewed at our office Monday - Friday 8am to 4pm (call for appointment) or downloaded free at: <https://skanskausa.sharefile.com/i/iaab447a6b0944019>

Virtual Pre-Bid Meeting: Friday, May 8, 2020 at 10:00AM. Meeting is not mandatory, but highly recommended. Please register via Webex and you will receive an email to join the WebEx meeting. Register at: <https://bit.ly/3d6uOJh>

Should you have any questions or desire to quote on this project, please contact Nicole Holliday, DBE Coordinator at (213) 407-8571 or Nicole.Holliday@Skanska.com. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to Metro's DBE program. Regional Connector Constructors JV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <http://www.teamrcc.com>.

Regional Connector Constructors JV is an EEO/AA/Vet/Disability Employer.



California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jason Martin or Donat Galicz

REQUEST FOR DBE/WBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Hayward Executive Airport
Sulphur Creek Runway 10L/28R and
Runway 10L/28L Safety Area Improvements
City of Hayward**
BID DATE: May 15, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):
Trucking, Temporary and Permanent Erosion Control Measures, Quality Control Program, SWPPP, Temporary Check Dam, Inlet Protection, Temporary Muscle Wall, Airfield Construction Area Control, Sweepers and FOD Control, Clearing & Grubbing, Class 2 Separation Geotextile, Reinforced Concrete Pipe, Airfield Rated Concrete Double Box Culvert, Airfield Rated Catch Basin, Structural Concrete, Reinforcing Steel, Headwall with Rip-Rap, Seeding, Electrical, Aircraft Load Rated Concrete Intercept Handhole, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE/WBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE/WBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**County of Sonoma
OBAG 2 - River Road Pavement Rehabilitation
Federal Aid No. STPL 5920(167)**
BID DATE: May 12, 2020 @ 12:00 PM

We are soliciting quotes for (including but not limited to):
Trucking, Temporary and Permanent Erosion Control Measures, Water Pollution Control, Develop Water Supply, Project Funding ID Signs, Construction Area Signs, Traffic Control System, Flagging, Portable Changeable Message Sign, Clearing & Grubbing, AC Dike, Cold Plane AC, Machine Spiral Wound PVC Pipeliner, Construct Well Monument, Pavement Marker, Roadside Signs, Midwest Guardrail System, Striping, Rumble Strip, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina • norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Small Business Enterprises (SBE), Micro Small Businesses (SB) and Disabled Veteran Business Enterprises (DVBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the Department of Water Resources, Lower Elkhorn Basin Levee Setback Project in Yolo County, CA.

<http://www.pd.dgs.ca.gov>
Subcontractors and Suppliers
for the following project:

**Lower Elkhorn Basin Levee Setback Project
Spec. No. 20-01
Contract No. C51593**

**Owner: Department of Water Resources
Bid Date: May 20, 2020 @ 2:00 P.M.**

**Small Business Enterprises,
Micro (SBs) and DVBEs**

wanted for the following scopes, including, but not limited to:

AC Paving, Aggregates, Concrete Supply, Cast in Place Concrete, Concrete Structures, Concrete Reinforcing, Concrete Pumping, Clearing & Grubbing, Demolition, Dewatering, Erosion Control, Environmental Consultant, Fencing & Gates, Geotextiles, Hazardous Abatement, Hydroseeding, Landscaping & Irrigation, Lime Soil Stabilization, Metals, Pavement Markings, Piping & Valves, Precast Concrete, QA/QC, Security Camera, Signage, Site Security, Slope Protection, Survey, SWPPP, Temp Facilities, Tree Removal, Traffic Control, Trucking & Hauling, Well Abandonment, Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DGS certified, SBE, Micro SB and DVBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
May 15, 2020 and Quotes NO LATER THAN
May 18, 2020 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance and Payment Bonds may be required for Subcontractors and a Supply Bond for Suppliers on this project.

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An Equal Opportunity Employer

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DVBE & SBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold plane pavement and overlay with
rubberized hot mix asphalt
Hwy 24 Orinda - Contra Costa County
Caltrans #04-4Q3304**
BID DATE: May 12, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Prepare Water Pollution Control Program, Noise Monitoring, Shoulder Backing, Geosynthetic Pavement Interlayer (Paving Mat), AC Dike, Tack Coat, Cold Plane AC, Pavement Marker, Striping, Modify Traffic Monitoring Stations, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

**TAFT ELECTRIC COMPANY
1694 EASTMAN AVENUE,
VENTURA, CA 93003
Phone: (805) 642-0121 • Fax: (805) 650-9015
Contact: Arnold Tostado
Email: atostado@taftelectric.com**

Invites sub-bids from qualified
MBE, DBE, WBE
businesses for the following project:

**Agency: LA County
HSIP-5953(757)
Las Virgenes Rd Traffic Signals
HSIP Project
Location: LA County
BID DATE: 5/19/2020**

Scope of work/Trades:

Traffic Control, Traffic Signal Material

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Minority Business Enterprise, Disadvantaged Business Enterprise, Women Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard

REQUEST FOR SBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**US101/Blossom Hill Road Interchange Improvement
Contract C20004
Santa Clara Valley Transit Authority**
BID DATE: May 28, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Lead Compliance Plan, Progress Schedule (Critical Path Method), Quality Assurance Program, Construction Staking, Construction Area Signs, Traffic Control System, Flaggers, Type II Barricade, Temporary Striping & Marking, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, & Annual Report, Temporary Fencing, Sweeping, Treated Wood Waste, Vibration Monitoring, Survey & Monitoring of Existing Highway Facilities, Clearing & Grubbing, Develop Water Supply, Roadway Excavation (Naturally Occurring Asbestos), Subgrade Enhancement Geotextile Class B2, Planting & Irrigation, Hydromulch, Compost, Fiber Rolls, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete - Sound Wall, Structural Shotcrete, Minor Concrete, Architectural Treatment (Slope Paving), Bar Reinforcing Steel, Concrete Pipe, Underground, Adjust Utilities to Grade, Ductile Iron Pipe, Wall Drain with Pipe Dome, Abandon Inlet, Abandon Culvert, Abandon Joint Trench, Interior Lining Sanitary Sewer, Slope Paving (Concrete), Rock Slope Protection, Misc. Iron & Steel, Visual Screen Panel, Fencing, Delineator Pavement Marker, Concrete Barrier, Guard Railing, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Chain Link Railing, Double Thrie Beam Barrier, Transition Railing, Alternative Crash Cushion, Concrete Barrier, Striping & Marking, Electrical, Ramp Metering System, Radar Speed Feedback Sign, Structure Backfill, Furnish Piling, Prestressing Cast-In-Place, Paving Notch Extension, Lightweight Concrete, Drill and Bond Dowel, Clean Expansion Joint, Asphalt Membrane Waterproofing, Bridge Removal, Column Casing, Misc. Metal, Structural Steel, Clean & Paint Structural Steel, Metal Decking, Isolation Casing, Truss Chain Link Railing, Soil Nail, Minor Concrete (Gutter), Mechanically Stabilized Embankment, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, on the VTA's website or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

1984 **36** Years 2020



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

US 101 - BLOSSOM HILL ROAD INTERCHANGE PROJECT, Contract No. C20004

Small Business Enterprise Goal
Assigned is 8.99%

OWNER: SANTA CLARA VALLEY
TRANSPORTATION AUTHORITY
3331 North First Street, Building A,
San Jose, CA 95134

BID DATE: MAY 28TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SOIL NAIL SHOTCRETE, SOUNDWALL (MASONRY), STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, VIBRATION MONITORING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUB-BASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site <https://www.vta.org/> solicitations. Please note that Bidders must be prequalified to bid on this project.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CALTRANS ROUTE 70 - CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY NEAR OROVILLE FROM 0.2 MILE NORTH OF COX LANE TO 0.1 MILE NORTH OF PALERMO ROAD

Contract No. 03-3H72U4

Federal Aid Project No. ACNH-P070(141)E
Disadvantaged Business Enterprise Goal
Assigned is 15%

OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: MAY 27, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, BOX CULVERT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, BARRICADE, DELINEATORS, ELECTRICAL, EROSION CONTROL, FENCING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

HESPERIAN BLVD. CORRIDOR IMPROVEMENT PROJECT FROM EMBERS WAY TO WEST A STREET, SAN LORENZO AREA, ALAMEDA COUNTY

Specification No. 2385

MBE Goal - 15% WBE Goal 5%

OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545

NEW BID DATE: MAY 27th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING STONE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or online at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom or by contacting Central Blue Print at 17132 - East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th

Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

CAPITOL EXPRESSWAY PAVEMENT REHABILITATION PROJECT BETWEEN CAPITOL AUTO MALL PARKWAY AND MCLAUGHLIN AVENUE

Federal Project No. STPL-5937(218)

Disadvantaged Business Enterprise Goal
Assigned is 12%

OWNER: COUNTY OF SANTA CLARA
70 West Hedding Street, 10th Floor,
East Wing, San Jose, CA 95110

BID DATE: MAY 14, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, CRACK SEALING, DEEP POLYMER INJECTION, ELECTRICAL, COLD FOAM IN PLACE RECYCLING, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**OBAG II Roadway Resurfacing on
Various Locations - Project No. 17508
Federal Aid No. STPL-5101(031)
Disadvantaged Business Enterprise Goal
Assigned is 8%**

**OWNER: CITY OF PLEASANTON
123 Main Street, Pleasanton, CA 94566**

BID DATE: MAY 13th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, CREEK SEALING, ELECTRICAL, EMULSION SUPPLIER, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FOAM AC RECYCLING, STRIPING, TRUCKING, WATER TRUCKS, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is [f7pa55wd](mailto:ftp@desilvagates.com)) or from the City of Pleasanton, 200 Old Bernal Avenue, Pleasanton, or on the City's website and Ebidboard.com.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**THE RESURFACING OF PORTIONS OF
VARIOUS ROADWAYS
IN THE CASTRO VALLEY AREA,
ALAMEDA COUNTY, CALIFORNIA
Specification No. 2405
Minority/Women-Owned Business Enterprise
Goal Assigned is 15% MBE and 5%WBE**

**OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545**

BID DATE: MAY 12, 2020 @ 1:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is [f7pa55wd](mailto:ftp@desilvagates.com)) or from the Owner's site at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**THE RESURFACING OF CASTLEWOOD DRIVE
AND BOND STREET
ALAMEDA COUNTY, CALIFORNIA
Specification No. 2402
Minority/Women-Owned Business Enterprise
Goal Assigned is 15% MBE and 5%WBE**

**OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545**

BID DATE: MAY 12, 2020 @ 1:00 P.M.

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

ADJUST IRON, COLD PLANE, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is [f7pa55wd](mailto:ftp@desilvagates.com)) or from the Owner's site at www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**CALTRANS ROUTE 24
CONSTRUCTION ON STATE HIGHWAY IN
CONTRA COSTA COUNTY FROM FISH RANCH
ROAD TO 0.2 MILE WEST OF GATEWAY
BOULEVARD OVERCROSSING
Contract No. 04-4Q3304,
Disabled Veteran Business Enterprise Goal
Assigned is 5%**

**OWNER: STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816**

BID DATE: MAY 12TH, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is [f7pa55wd](mailto:ftp@desilvagates.com)) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

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California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: QUINN HANCE
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**ANNUAL STREET OVERLAY /
REHABILITATION 2018-20**
Project No. 2019.0050, Bid No. 19-20.005
Local Business Enterprise Goal Assigned is 25%
OWNER: CITY OF SAN LEANDRO
835 East 14th Street, 2nd Floor,
San Leandro, CA 94577

REVISED BID DATE: May 12, 2020 @ 3:30 P.M.

DGC is soliciting quotations from certified
Local Business Enterprises, for the following
types of work and supplies/materials including
but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, COLD PLANE, CONSTRUCTION
AREA SIGNS, ELECTRICAL, FOAM AC RECY-
CLING, IRRIGATION, LANDSCAPING, MINOR
CONCRETE, PAVEMENT MILLING, PIPELINE
VIDEO INSPECTION, ROADSIDE SIGNS, SHOR-
ING, STRIPING, SURVEY/STAKING, TESTING,
TREE REMOVAL/TRIMMING, UNDERGROUND,
TRUCKING, WATER TRUCKS, STREET SWEEP-
ING, HOT MIX ASPHALT (TYPE A) MATERIAL,
PERMEABLE MATERIAL.**

Plans and specifications may be reviewed at
our offices located at 11555 Dublin Boulevard,
Dublin, CA or 7700 College Town Drive, Sacra-
mento, CA, or at your local Builders Exchange,
or reviewed and downloaded from the ftp site at
[ftp://ftp%25desilvagates.com:f7pa55wd@pub.
desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is
[ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is
[f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or by calling Ms.Charlotte Allison at
(510) 578-4452 or by e-mail to [charlotte.allison@
newark.org](mailto:charlotte.allison@newark.org).

Fax your bid to (925) 803-4263 to the attention of
Estimator Jack Shewmaker. If you have questions
for the Estimator, call at (925) 829-9220. When
submitting any public works bid please include
your DUNS number and DIR number. For ques-
tions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance
in obtaining bonding, lines of credit, insurance,
necessary equipment, materials and/or supplies
or related assistance or services, for this project
call the Estimator at (925) 829-9220, or contact
your local Small Business Development Center
Network (<http://californiasbdc.org>) or contact
the California Southwest Transportation Re-
source Center ([www.transportation.gov/osdbu/
SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of
work to increase the expectation of meeting the
LBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JACK SHEWMAKER
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**THORNTON AVENUE PAVEMENT REHABILITATION
CITY PROJECT NO. 1189**
FEDERAL AID NO. RSTPL-5317(016)
**Disadvantaged Business Enterprise Goal
Assigned is 6%**
OWNER: CITY OF NEWARK,
37101 Newark Avenue, Newark, CA
BID DATE: MAY 12th, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Dis-
advantaged Business Enterprises, for the following
types of work and supplies/materials including
but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL,
EMULSION SUPPLIER, LEAD COMPLIANCE
PLAN, STRIPING, TRAFFIC CONTROL SYSTEMS,
TRUCKING, WATER TRUCKS, WATERPROOF-
ING, STREET SWEEPING, HOTMIX ASPHALT
(TYPE A) MATERIAL.**

Plans and specifications may be reviewed at
our offices located at 11555 Dublin Boulevard,
Dublin, CA or 7700 College Town Drive, Sacra-
mento, CA, or at your local Builders Exchange,
or reviewed and downloaded from the ftp site at
[ftp://ftp%25desilvagates.com:f7pa55wd@pub.
desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is
[ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is
[f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or by calling Ms.Charlotte Allison at
(510) 578-4452 or by e-mail to [charlotte.allison@
newark.org](mailto:charlotte.allison@newark.org).

Fax your bid to (925) 803-4263 to the attention of
Estimator Jack Shewmaker. If you have questions
for the Estimator, call at (925) 829-9220. When
submitting any public works bid please include
your DUNS number and DIR number. For ques-
tions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance
in obtaining bonding, lines of credit, insurance,
necessary equipment, materials and/or supplies
or related assistance or services, for this project
call the Estimator at (925) 829-9220, or contact
your local Small Business Development Center
Network (<http://californiasbdc.org>) or contact
the California Southwest Transportation Re-
source Center ([www.transportation.gov/osdbu/
SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of
work to increase the expectation of meeting the
DBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: ERIC ALLRED
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**RESURFACING OF PORTIONS OF
VARIOUS ROADWAYS IN THE
UNINCORPORATED AREAS OF
HAYWARD AND SAN LEANDRO,
COUNTY OF ALAMEDA**
Specification No. 2403
MBE Goal - 15% WBE Goal 5%
OWNER: COUNTY OF ALAMEDA
951 Turner Court, Room 300,
Hayward, CA 94545

BID DATE: MAY 12TH, 2020 @ 1:00 P.M.

DGC is soliciting quotations from certified Mi-
nority Business Enterprises and Women Owned
Business Enterprises, for the following types of
work and supplies/materials including but not
limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL,
FABRIC/GEOSYNTHETIC PAVEMENT INTER-
LAYER, STRIPING, SURVEY/STAKING, SWPPP
PREP/WATER POLLUTION CONTROL PLAN
PREP, TRAFFIC CONTROL MATERIAL SUPPLIER,
TRUCKING, WATER TRUCKS, STREET SWEEP-
ING, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at
our offices located at 11555 Dublin Boulevard,
Dublin, CA or 7700 College Town Drive, Sacra-
mento, CA, or at your local Builders Exchange,
or reviewed and downloaded from the ftp site at
[ftp://ftp%25desilvagates.com:f7pa55wd@
pub.desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the user-
name is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is
[f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or from the Owner's site at online at
[www.ipdservices.com/clients/eastbay/index.
html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom) or by contacting
Central Blue Print at 17132 East 14th Street, Hay-
ward, CA 94541 (510-276-3375), East Bay Blue
Print and Supply at 1745 14th Avenue, Oakland,
CA 94606

(510-261-2990), or Custom Blue Print, 1944 Mt.
Diablo Boulevard, Walnut Creek, CA 94596 (925-
932-3113).

Fax your bid to (925) 803-4263 to the attention
of Estimator Eric Allred. If you have questions for
the Estimator, call at (925) 829-9220. When sub-
mitting any public works bid please include your
DUNS number and DIR number. For questions
regarding registration for DIR use the link at:
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need MBE/WBE support services and as-
sistance in obtaining bonding, lines of credit,
insurance, necessary equipment, materials and/
or supplies or related assistance or services, for
this project call the Estimator at (925) 829-9220,
or contact your local Small Business Develop-
ment Center Network (<http://californiasbdc.org>) or contact
the California Southwest Transportation Re-
source Center ([www.transportation.gov/osdbu/
SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout por-
tions of work to increase the expectation of meet-
ing the MBE/WBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
JOB. DGC is an Equal Opportunity/Affirmative
Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: DAVE BAST
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC)
is preparing a bid as a Prime Contractor
for the project listed below:

**LOWER ELKHORN BASIN LEVEE SETBACK
SACRAMENTO AND YOLO BYPASSES**
Contract No. C51593, Specification No. 20-01
Small Business Enterprise Goal Assigned is 25%
OWNER: STATE OF CALIFORNIA
DEPARTMENT OF WATER RESOURCES
1416 Ninth Street, Room 418,
Sacramento, CA 95814

BID DATE: MAY 20, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Small
Business Enterprises, for the following types of
work and supplies/materials including but not
limited to:

**CLEARING AND GRUBBING/DEMOLITION,
CONSTRUCTION SITE MANAGEMENT, CPM
SCHEDULING CONSULTANT, DEVELOP WATER
SUPPLY, DEWATERING, EMULSION SUPPLIER,
EROSION CONTROL, FABRIC/GEOSYNTHETIC
PAVEMENT INTERLAYER, FENCING, HYDRO-
SEEDING, LANDSCAPING, LIME TREATMENT,
MINOR CONCRETE, MINOR CONCRETE STRUC-
TURE, MISC. IRON AND STEEL, REINFORCING
STEEL, ROADSIDE SIGNS, ROCK SLOPE PRO-
TECTION SUPPLIER, STRIPING, SURVEY/STAK-
ING, SWPPP/WATER POLLUTION CONTROL
PLAN PREPARATION, TEMPORARY EROSION
CONTROL, TESTING, TRAFFIC CONTROL MA-
TERIAL SUPPLIER, TRAFFIC CONTROL/ENGI-
NEER, UNDERGROUND, WATER TREATMENT,
WELL DRILLING & SEALING, TRUCKING, WATER
TRUCKS, STREET SWEEPING, EROSION CON-
TROL MATERIAL, CLASS 2 AGGREGATE BASE
MATERIAL, HOT MIX ASPHALT (TYPE A) MATE-
RIAL, SITE SECURITY/GUARD, OFFICE TRAILER
& FURNISHINGS.**

Plans and specifications may be reviewed at our
offices located at 11555 Dublin Boulevard, Dub-
lin, CA or 7700 College Town Drive, Sacramento,
CA, or at your local Builders Exchange, or re-
viewed and downloaded from the ftp site at [ftp://
ftp%25desilvagates.com:f7pa55wd@pub.desil-
vagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) (if prompted the username is [ftp@
desilvagates.com](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com)) or
from the Owner's site.

Fax your bid to (925) 803-4263 to the attention
of Estimator Dave Bast. If you have questions
for the Estimator, call at (925) 829-9220. When
submitting any public works bid please include
your DUNS number and DIR number. For ques-
tions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need SBE support services and assistance
in obtaining bonding, lines of credit, insurance,
necessary equipment, materials and/or supplies
or related assistance or services, for this project
call the Estimator at (925) 829-9220, or contact your lo-
cal Small Business Development Center Network
(<http://californiasbdc.org>) or contact the California
Southwest Transportation Resource Center ([www.
transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing
to breakout portions of work to increase the expec-
tation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Per-
formance bonds may be required as a subcon-
tract condition. This will be a PREVAILING WAGE
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Action Employer.

CROWN WORLDWIDE MOVING AND STORAGE, LLC Crown is looking for SBE & DVBE Subcontractors and Suppliers

(qualified mover/installer, trucking or moving supply provider) for

City College of San Francisco • RFP 2020 - 073

As Needed Moving and Storage Services

Bid Date: May 12, 2020 @ 3:00 PM

INTERESTED?

PLEASE CONTACT PETER VARGUS

Phone: 510-773-2452

Email: peter.vargus@crownwms.com

14826 Wicks Blvd, San Leandro, CA 94577

SMALL
BUSINESS
EXCHANGE

Business Toolkit

3 Tips on How Contractors Can Rise From the COVID-19 Crisis

[Article was originally posted on www.constructconnect.com]

By Patrick Hogan,

At the start of 2020, the construction industry's outlook had never been brighter. The early momentum of the United States economy boosted the confidence of construction industry leaders. According to the Associated Builders and Contractors' Construction Confidence Index released mid-March, 72% of contractors expected to expand their staffing levels over the next six months, while more than 68% expected their sales levels to increase. Unfortunately, these expectations have largely plummeted because of the coronavirus outbreak.

The COVID-19 crisis has impacted construction projects all around the world in several ways, with many brought to a grinding halt. However, not all construction businesses have ceased operations for the time being. Several states in the U.S. have declared construction work as essential and, therefore, will continue operations albeit in a limited capacity. With supply chain disruptions and a skeletal workforce, contractors are facing project delays and stoppage.

The pandemic situation is continuously evolving as many construction business owners introduced several changes in their operations to adapt to the dire circumstances. The implementation of social distancing, additional health and

hygiene facilities, and remote work is essential to slowing down the spread of the virus.

But as you deal with the impact of the coronavirus crisis on your operations, you should do so with the mindset that you're preparing for the recovery of your business. Here are some tips on how contractors can rise from the onslaught of COVID-19.

Evaluate Operational Risks and Short-Term Liquidity

Throughout the COVID-19 pandemic, your company will experience significant delays and disruptions due to the slowing down of the supply chain as well as the general shortage of labor.

At this point, you will need to assess your financial and operational risks and their impact on your overall margins. Because of the disruptions, you may be unable to fulfill your own obligations, so you have to be proactive in renegotiating the terms of your contract if necessary. You should also consider alternative supply chain options, especially if your suppliers reside in areas that are severely impacted by the pandemic. If you source your materials overseas, especially in Asia, you may have to look for other options locally.

Many of the steps you need to take to counteract the impact of the crisis involves cash. For this reason, you need to assess your short-term liquidity and strictly monitor your cash flow. In particular, you need to focus on the management

of your inventory as prolonged storage will incur proportional carry costs, as well as the collection of your pending receivables. If you've been diligent in filing your preliminary notices, you will have a better chance of collecting your invoices to support your COVID-19 crisis recovery.

Review Your Contract Creation Process

Contracts form the most powerful tool in a contractor's arsenal, but only if they are done properly. The COVID-19 crisis has made the importance of every provision quite apparent. Force majeure provisions, which are generally regarded as boilerplate clauses, have been at the forefront of discussions as many construction businesses fail to fulfill obligations due to the pandemic. Depending on the language of a contract, these provisions can provide you with relief and more time to complete the job, or in some cases, void the contract altogether.

Moving forward, this is a perfect opportunity for you to review your contract creation process and aim to negotiate contracts that address similar situations like this pandemic. This may not directly help you recover from the COVID-19 crisis per se, but it will help you avoid any payment issues that can potentially slow down your recovery.

Prioritize Your Employees' Safety

Construction business owners have always dealt with safety hazards on sites, but the pandemic is a completely different type of challenge. Un-

derstandably, there will be doubts among your employees about workplace safety that could affect their productivity. In times of uncertainty, people will look to their employers and community leaders for guidance. As an employer, you should be able to address their concerns in a transparent and reassuring way.

Transitioning to the new normal is a challenge not just for you but for your employees as well. Your job is to explore any opportunities that can ease this transition. For instance, you can expand your work arrangements for non-field employees to include flexible options such as remote work. For field employees, you need to put measures in place to fight against infections, such as having more hygiene facilities and ensuring social distancing protocols are followed. You may also need to revisit your employee leave policies and encourage workers with mild symptoms to take the day off.

There's no denying that the COVID-19 crisis has brought the global economy down to its knees. No one knows when the pandemic will end and how businesses will recover from it. But if there's anything that we have learned from the previous economic crises, the construction industry is resilient. It will recover slowly but surely.

SOURCE: <https://www.constructconnect.com/blog/3-tips-on-how-contractors-can-rise-from-the-covid-19-crisis>

How to Market your Small Business to Gen Z

Small businesses need to continually evolve their marketing strategies to appeal to new generations of customers. The newest generation is Gen Z. Born beginning in the mid-1990s and estimated to be 2.5 million strong, this is a critical customer segment for businesses of all sizes to target.

[Article was originally posted on www.acuity.com]

By Paige N.,

Small businesses need to continually evolve their marketing strategies to appeal to new generations of customers. The newest generation is Gen Z. Born beginning in the mid-1990s and estimated to be 2.5 million strong, this is a critical customer segment for businesses of all sizes to target.

Here are five tips for appealing to your youngest customers:

1. Get digital. Gen Z is the first 100% digital generation, born into a world of smartphones and connected devices. If you don't already have a digital marketing strategy, you're behind. That includes using a variety of social networking platforms to connect to customers and find niche audiences. Gen Z also expects rapid response and service through digital options from brick-and-mortar stores.
2. Support social change. Gen Z tends to support brands that actively promote social change. They are more likely than other generations to support—and pay more

for—stores and brands that support causes they believe in.

3. Find ways to connect. Connecting and building trust with customers is especially important to this generation, which has less brand loyalty overall than others. Creating connections begins with taking the time to understand their preferences and buying habits, then creating personalized messages and recommendations.
4. Be genuine. Growing up with social media and fake news has made Gen Z jaded when it comes to the usual sales gimmicks and advertising puffery. Make your case to these customers in language that's real and relatable.
5. Utilize brand character and personality. Although Gen Z expects a digital presence, they also value an in-store shopping experience. Make sure your store is inviting and find ways to showcase what makes you unique.

SOURCE:

<https://www.acuity.com/the-focus/business/how-to-market-your-small-business-to-gen-z>



ABLE: Asian Black Latino Enterprises

12 Black Women-Run Businesses to Inspire Your Entrepreneurial Dreams



Funlayo Alabi: Shea Radiance



Yve-Car Momperousse: Kreyol Essence



Amber Williams: Punkyflair

[Article was originally posted on www.thestoryexchange.org]

By Candice Helfand-Rogers,

1. Dominique Reighard-Brooks: E.E. Ward

She took the leap from being a successful top model — literally, as she was a finalist on the popular reality competition “America’s Next Top Model” — to co-owning E.E. Ward, the oldest consistently black-owned business in America. Her fresh perspective and branding savvy are taking the moving company to new places — also literally, as it recently opened a new location in North Carolina.

2. Lisa Price: Carol’s Daughter

A beauty entrepreneur, Price built her multi-

million-dollar hair and skincare product line, Carol’s Daughter, out of nothing but a dream in a kitchen. And she got there in part by refusing to strive for impossible perfection, and instead embracing the good times and bad. “We think we have to be perfect. We think we have to get it all done — but we don’t,” she told us.

3. Noëlle Santos: The Lit. Bar

Santos pushed hard to bring reading opportunities to fellow residents of the Bronx, an especially underserved New York City borough. Between successful crowdfunding campaigns, a media blitz, pitch competitions and networking events, Santos of The Lit.Bar did everything she could think of to make sure her neighbors had a bookstore to call their own.

4. Yve-Car Momperousse: Kreyol Essence

The founder of Kreyol Essence lifts up others by partnering with farmers and other workers in Haiti to source her products’ key ingredients. For her, the success and stability of the company is about much more than personal profit. “Social businesses have to be real businesses in order to have an impact,” she asserts.

5. Funlayo Alabi: Shea Radiance

Alabi’s venture, Shea Radiance, suffered a huge setback a few years ago when she landed on the shelves of a major store — and couldn’t keep up with demand. But purpose and passion gave her the strength to weather the storm. Today, she’s back on her feet, and back in with major retailers.

6. Kimberly Peeler-Allen and Glynda C. Carr: Higher Heights

They are the co-founders of Brooklyn nonprofit Higher Heights. Through both virtual and real-world outreach efforts, they are leading the charge to get more black women into office — and the voting booth — where they can effect long-lasting change.

7. Amber Williams: Punkyflair

Williams launched her branding consultancy, Punkyflair, with the idea that stories, not sales pitches, are the best way to reach customers. Her strategies have helped other people of color find voices for their brands — and embrace their true selves. She encourages black women entrepreneurs in particular to authentically include themselves in their businesses’ narratives.

8. The Network of Women in Agribusiness and Development

This collaboration between seven Ugandan women farmers was formed in 2015. Nearly four years on, they’re already giving hundreds of poor women in rural communities the skills and confidence needed to improve their lives, making real change for people who need it most.

9. Takia Ross: Accessmatized

Ross, who is the owner of Baltimore makeup studio Accessmatized, is bringing positivity to everyone from blushing brides and struggling students to stressed-out mothers — with help from the perfect shade of lipstick. Her business is all about heart and convenience for the women she aims to empower.

10. Rita Robert Otu: Beau Haven Farms

Otu, of Beau Haven Farms, is helping rural women grow and sell vitamin A-rich cassava — and changing their lives in the process. “Our goal is to encourage and support a new generation of entrepreneurial farmers,” she says. By teaching women these skills, she provides a way for them to support themselves and their families.

11. Lovern Gordon: Love Life Now

A former pageant winner, Gordon launched Love Life Now to unite communities against domestic violence and break down the isolation that survivors like her have experienced, and that allows abuse to persist. She also raises money to help survivors start their lives anew.

12. Brittany Rose: More Than Cheer

This former All-American and NFL cheerleader is on a mission with More Than Cheer to dismantle demeaning stereotypes about cheerleading and make it a tool for empowering women. “I’ve taken an activity used to trivialize women and girls, and turned it into an opportunity to empower the next generation of girls who will lead their communities into a brighter future,” she told us.

SOURCE: https://thestoryexchange.org/inspiration-black-women-entrepreneurs-the-story-exchange/?gclid=EAIaIQobChMI1ojp9sSY6QIVYScTbh2G8wTZEAMYASAAEgIi9_D_BwE

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390577-00

Fictitious Business Name(s):
Aquilamar Systems
Address
518 Ashbury Street, San Francisco, CA 94117
Full Name of Registrant #1
Ryan Anderson
Address of Registrant #1
518 Ashbury Street, San Francisco, CA 94117

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Ryan Anderson**

This statement was filed with the County Clerk of San Francisco County on **05-01-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
05-01-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390463-00

Fictitious Business Name(s):
ASAKICHI
Address
1737 Post Street #365, San Francisco, CA 94115
Full Name of Registrant #1
Asakichi Sakakihara
Address of Registrant #1
1 Daniel Burnham Ct. #108, San Francisco, CA 94109

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-11-2012**

Signed: **Asakichi Sakakihara**

This statement was filed with the County Clerk of San Francisco County on **04-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-15-2020

04/23/20 + 04/30/20 + 05/07/20 + 05/14/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390556-00

Fictitious Business Name(s):
Butter & Crumble
Address
2355 Chestnut Street, San Francisco, CA 94123
Full Name of Registrant #1
Sophia Anna Smith
Address of Registrant #1
3759 Fillmore Street, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/09/2020**

Signed: **Sophia Smith**

This statement was filed with the County Clerk of San Francisco County on **04-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-27-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390470-00

Fictitious Business Name(s):
MKR Advisory
Address
631 29th Street, San Francisco, CA 94131
Full Name of Registrant #1
Margaret Rhee
Address of Registrant #1
631 29th Street, San Francisco, CA 94131

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 10, 2020**

Signed: **Margaret Rhee**

This statement was filed with the County Clerk of San Francisco County on **04-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-17-2020

04/30/20 + 05/07/20 + 05/14/20 + 05/21/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390363-00

Fictitious Business Name(s):
SmartBlock Consulting
Address
3118 Washington Street, San Francisco, CA 94115
Full Name of Registrant #1
Katherine D. Ringness
Address of Registrant #1
3118 Washington Street, San Francisco, CA 94115

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-25-2020**

Signed: **Katherine D. Ringness**

This statement was filed with the County Clerk of San Francisco County on **03-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03/30/2020

04/16/20 + 04/23/20 + 04/30/20 + 05/07/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390522-00

Fictitious Business Name(s):
#1. TC Rentals
#2. Crossroads Traffic Management
#3. TriCal Traffic Management
#4. TriCal Rentals
#5. Traffic Control Rentals
Address
702 California Avenue, San Francisco, CA 94130-1706
Full Name of Registrant #1
Tri-California Events, Inc. S Corporation in California
Address of Registrant #1
1284 Adobe Lane, Pacific Grove, CA 93950

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Terry Davis, CEO/President**

This statement was filed with the County Clerk of San Francisco County on **04-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-22-2020

04/30/20 + 05/07/20 + 05/14/20 + 05/21/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390325-00

Fictitious Business Name(s):
Thracius
Address
1825 Egbert Avenue, Unit A, San Francisco, CA 94124
Full Name of Registrant #1
Tracy Billiet-Roberts
Address of Registrant #1

94 Kelok Court, Clayton, CA 94517-2035

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2020**

Signed: **Tracy Billiet-Roberts**

This statement was filed with the County Clerk of San Francisco County on **03-23-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
03/23/2020

04/16/20 + 04/23/20 + 04/30/20 + 05/07/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390565-00

Fictitious Business Name(s):
Unsalted Butter
Address
1708 Filbert Street #4, San Francisco, CA 94123
Full Name of Registrant #1
Laura Mandracchia
Address of Registrant #1
1708 Filbert Street #4, San Francisco, CA 94123

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04/27/2020**

Signed: **Laura Mandracchia**

This statement was filed with the County Clerk of San Francisco County on **04-29-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-29-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390345-00

Fictitious Business Name(s):
1.) Witte's End
2.) Witte's End Consulting
Address
1710 36th Avenue, San Francisco, CA 94122
Full Name of Registrant #1
Anthony Witte
Address of Registrant #1
1710 36th Avenue, San Francisco, CA 94122

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Anthony Witte**

This statement was filed with the County Clerk of San Francisco County on **04/03/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04/03/2020

04/16/20 + 04/23/20 + 04/30/20 + 05/07/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390538-00

Fictitious Business Name(s):
PPE- SF Bay Area
Address
174 - 20th Avenue, Apt #305, San Francisco, CA 94121
Full Name of Registrant #1
Thomas Koren
Address of Registrant #1
174 - 20th Avenue, Apt #305, San Francisco, CA 94121

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Thomas Koren**

This statement was filed with the County Clerk of San Francisco County on **04-27-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
04-27-2020

05/07/20 + 05/14/20 + 05/21/20 + 05/28/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390345-00

Fictitious Business Name(s):
Nickies Bar
Address
466 Haight Street, San Francisco, CA 94117
Full Name of Registrant #1
Kinross, LLC (CA - state of organization)
Address of Registrant #1
466 Haight Street, San Francisco, CA 94117

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/31/2020**

Signed: **Thomas M. Mills, Jr., President**

This statement was filed with the County Clerk of San Francisco County on **03/24/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/24/2020

04/09/20 + 04/16/20 + 04/23/20 + 04/30/20

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390231-00

Fictitious Business Name(s):
ServiceMaster Recovery Management; NextGen Services
Address
2121 Diamond Blvd, Concord, CA 94520
Full Name of Registrant #1
Sharjo, Inc. (CA)
Address of Registrant #1
2121 Diamond Blvd, Concord, CA 94520

This business is conducted by **A Corporation**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/31/2020**

Signed: **Pamela Sappingfield, CEO**

This statement was filed with the County Clerk of San Francisco County on **03/10/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**
Deputy County Clerk
03/10/2020

04/09/20 + 04/16/20 + 04/23/20 + 04/30/20

Veterans Workforce Development

Women and minority veterans are thriving in the civilian workforce

[Article was originally posted on <https://rebootcamp.militarytimes.com>]

By: *Natalie Gross,*

Women veterans were employed at higher rates than their male counterparts, federal data show.

And it's not just women. A military background also boosted the civilian job prospects for racial minorities that have historically had a harder time finding work.

Bureau of Labor Statistics figures show the annual unemployment rate for women veterans was 3 percent last year — the lowest unemployment rate on record for this group in the 21st century — while male veterans had an unemployment rate of 3.5 percent.

Among post-9/11 veterans in particular, women again outshined men with a 3.5 percent unemployment rate, compared to 3.9.

Breakdowns by race and ethnicity showed similar trends. White, black and Hispanic or Latina women who have served in the military since Sept. 11, 2001 all had lower unemployment rates than men of those races who did the same. The biggest gap was between black women, with a 3.6 percent unemployment rate, and black men, at 6 percent.

The only exception was among Asian post-9/11 veterans, where men had an unemployment rate of 3.3 percent, and Asian women were unemployed at a higher rate of 7.4 percent.

Anna Crenshaw, acting director of VA's Center for Women Veterans, said women veterans are continuing to demonstrate their value to the country's workforce.

"VA is proud to deliver Veterans tools like education benefits and transitional assistance for sustainable employment in the civilian workforce," she said.

White veterans of both genders had a 3.3 percent unemployment rate, on par with white nonveterans.

Military experience seemed to give an advantage to black, Hispanic and Asian veterans. The gap between black veterans and nonveterans, driven by the lower unemployment rate of black women veterans, was more than 2 percent.

Robert Lerman, a labor economist at the Urban Institute, said it makes sense that veteran status reduced disadvantages in the job market that women and minorities have typically experienced.

"I would say the typical black veteran is presumably a lot more work-ready than the typical

black nonveteran. I mean, just to be able to get into the Army kind of requires some things. Not really that surprising that the veterans are [a] more select population," he said.

The labor force data is based on responses to the Current Population Survey by the Bureau of Labor Statistics and the U.S. Census Bureau, which captures an employment rate based on the population of people in the workforce, who either have a part-time or full-time job or are currently looking for one.

Veterans were employed at higher rates than nonveterans, though civilians who have not served in the military are doing slightly better in the 25-to-34 and 35-to-44 age brackets, which comprise a large portion of the youngest generation of veterans.

Advocates for veteran employment have warned against putting too much stock in the federal labor force statistics, which, they say, don't paint a complete picture of how veterans are doing in the workforce. The statistics don't track other measures of employment success, such as salary or job retention rates. The data also includes people who are employed part-time, so advocates maintain there's more work to be done before declaring victory on the declining unemployment rate.

Women veterans, especially, face significant challenges in the civilian workforce, said Kiersten Downs, an Air Force veteran and qualitative researcher for the Department of Veterans Affairs.

She said women veterans often struggle with underemployment — jobs that don't match their skill level — and imposter syndrome, or feeling a constant need to prove that they're good enough. And many times, the same leadership qualities that are valued in their male counterparts can actually hurt women veterans with employers who aren't used to direct communication.

"I think when women exhibit leadership skills that are thought to be traditionally masculine, it can be misunderstood," Downs said. "We have attitudes and behaviors and leadership qualities that work for us when we're in the military. When we leave the military, oftentimes, we face a bias — a gender bias, much like women who are in leadership positions in the general population, but I almost think that it's magnified."

As a result, many women veterans have to renegotiate their identity and change how they think about themselves as women after the military, she said.

SOURCE: <https://rebootcamp.militarytimes.com/news/employment/2019/01/11/women-and-minority-veterans-are-thriving-in-the-civilian-workforce/>

The Highway to Success: How to Improve Road Infrastructure

Continued from page 1

Innovate or Crumble: Managing the Future of Road Infrastructure

Did you know that the world's population is expected to increase by 2 billion by 2050? Not only that, but 55% of the world's population currently lives in urban areas, and that number is expected

to jump to 68% in the next 30 years. In other words: the world is more connected than ever before. Now think of all the roads and highways that need to be constructed and maintained to keep up with this rapid growth.

As the future comes, construction companies cannot allow themselves to be left behind. The

future of infrastructure is in our ability to innovate. With the right technology to collaborate, scale growth, and find solutions, companies can deliver faster and better projects.

Learn more about how your company can rise to the challenge of infrastructure innovation

by downloading our new ebook, "Why Software is a Necessity for Road and Highway Construction."

SOURCE: <https://constructionblog.autodesk.com/road-infrastructure-construction/>

San Francisco Enlists A Key Latino Neighborhood In Coronavirus Testing

Continued from page 2

results, however, will take three to four weeks. In light of the pandemic, the study is being fast-tracked, UCSF researchers say, and they hope to publish their results by the end of May.

The tests are free to the public — paid for by UCSF in partnership with the Chan-Zuckerberg Biohub and a separate philanthropic initiative that helped expand UCSF's capacity to process coronavirus tests.

Turnout has been good so far, the UCSF researchers say. By the end of the day Monday, more than 2,500 residents had been tested. To get people to show up, a small army of volunteers for the project hit the streets starting Saturday, knocking on doors and passing out flyers in English and Spanish — offering information about the project going on at testing sites set up around the neighborhood.

That caught the attention of locals including Norma Garcia. "I think it's good for me to know, to take precautions — to protect other people, my neighbors, my community," she says.

Wearing protective masks as they waited in line for a test Monday, Mission residents Jeanette Gehrig and Ian Schillebeeckx, both trained scientists, said they jumped at the chance to get tested when they saw the flyer about it.

"Most people being tested have symptoms. So the positive rate is artificially high," Gehrig said. "So I think just getting a better sense of how many people in this area actually have it or have had it — it'll be useful."

People who test positive will get follow up "contact tracing" phone calls and texts from UCSF experts who, as NPR's reported, are working with the city's health department and the Latino Task Force. They will be asked to self-quarantine for two weeks.

Jacobo with the Latino Covid19 Task Force, who lives in the neighborhood, says that's been an obstacle to testing for some in the community. They might be the family's sole income earner, he says, and fear the 14-day quarantine and the loss of income if they test positive — they don't want to know if they have the virus.

"Maybe you're undocumented and can't miss work and don't get federal stimulus checks. So there's just this whole complication of some of the fears and the angst and the anxiety. And so we're trying our best to work through that and message the fact that, 'look, at its core this can be life or death,'" Jacobo says.

Jonathan Marquez got the message. He was in line with two relatives. The 19-year-old said they wanted to get tested for peace of mind and to help keep themselves and co-workers safe. Some people in his community, he noted, are working two or three jobs to get by financially — often in front-line delivery and cleaning work.

"An example [in] my family — two of my family members work cleaning houses," Marquez said. "So it's like not only for them, but the people they work with. Get tested, be a little more safe — and, hopefully, get back to work as soon as possible."

The 19-year-old college student also works at the San Francisco Giants' Oracle Park during baseball season. Marquez said he wants to know as much as he can before school and baseball return.

Marquez just doesn't know when that'll be.

SOURCE:

<https://www.npr.org/sections/health-shots/2020/04/28/846961164/san-francisco-enlists-a-key-latino-neighborhood-in-coronavirus-testing>

Public Legal Notices

UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

NOTICE INVITING GENERAL CONTRACTOR, ELECTRICAL OR MECHANICAL SUBCONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors, electrical and/or mechanical subcontractors, wishing to submit bids for a lump sum contract for the:

Site Infrastructure & Vehicular Circulation Upgrades, Project No. 994656

PREQUALIFICATION: The University has determined that bidders must be prequalified for this project.

DESCRIPTION OF WORK: The following scopes are included in the Site Infrastructure and Vehicular Circulation Upgrades project: 1) reroute all the utilities in the current overhead canopies, including gas lines, steam supply and condensate return lines, 5KV electrical feeds, chilled water supply and return lines, DI water, fire alarm system wiring, Network IT and Telecom copper and fiber optics, 2) demolish the overhead canopy and parts of the sidewalk, including abatement of the asbestos roofing, 3) relocate storm drain and electrical systems currently running east to west, between buildings 24a and 26, 4) relocate and provide a new sewer, domestic water and fire water connection to building 21, 5) provide new chilled water supply and return lines to building 21 from existing pipes approx. 100 feet away, 6) provide new normal and emergency power, including conduit, feeders, transformers, switchgear and ATSS, from the building 34 to building 21, 7) provide steam supply and condensate return from building 31 to building 21, 8) extend the existing Valet drop off area, currently in front of building 22c, into the current grass area with additional curb and gutter, concrete and asphalt roadway, bollards, sidewalks, benches and landscaping, 9) provide Network IT and Telecom fiber for building 21 from adjacent locations, 10) relocate existing building 22A backflows and water meters for a new building 22A entry, 11) demolish building 80, 12) construct a new road with curb and gutter from the south side of the building 55 parking lot connecting to Service Way South, 13) concrete crosswalks, across the new road with adjacent sidewalks and landscaping, 14) and other work related to the items above.

PROJECT COMPLETION TIME:
200 calendar days.

ESTIMATED COST: \$5,500,000

PROCEDURES: Prequalification Questionnaires available **Thursday, May 7, 2020, 4:00 PM.** Contact Kim Kerwin @ khou@hs.uci.edu.

QUESTIONNAIRE DUE DATE: Questionnaires must be received by **Thursday, May 21, 2020 at 2:00 PM** at UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

GENERAL CONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "A" General Engineering or "B" General Building Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (2) projects in the last 7 years that meet all the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. Located in the State of California for which the construction cost was at least \$2,000,000 each;
2. Included underground utilities: electrical, water, sewer and steam;
3. Included the management of electrical, plumbing and HVAC subcontractors;
4. Included building a new road or road replacement, with curb and gutter work.

ELECTRICAL SUBCONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "C-10" Electrical Contractor's license, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum

of (1) project in the last 7 years that meet the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. In a hospital or outpatient healthcare facility located in the State of California for which the subcontract amount was at least \$1,250,000 each;
2. Constructed in a limited and confined site adjacent to occupied buildings;
3. Included REROUTE OF INFRASTRUCTURE UTILITIES that included the installation of transformers, switchgear and ATSS for both normal and emergency power.

MECHANICAL SUBCONTRACTOR QUALIFICATIONS: Must have a current and active California CSLB "C-20" Warm-Air Heating, Ventilating and Air Conditioning and/or "C-36" Plumbing Contractor licenses, insurance, bonding, safety, financial and claims history requirements. Must have completed a minimum of (1) project in the last 7 years that meet the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. In a hospital or outpatient healthcare facility located in the State of California for which the subcontract amount was at least \$1,000,000 each;
2. Constructed in a limited and confined site adjacent to occupied buildings;
3. Included Installation of underground fushion welded HDPE chilled water pipes greater than 8" in diameter.

Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to bid.

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project. A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For other opportunities, please visit <http://www.ucirvinehealth.org/planning-administration>

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
April 30, 2020



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: JIM YACKLEY
Website: www.desilvagates.com
An Equal Opportunity/
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ELK GROVE-FLORIN ROAD BRIDGE AND WIDENING PROJECT
Contract No. 4417,
Federal Aid Project No. BRLS 5924(142)
Disadvantaged Business Enterprise Goal
Assigned is 16%

OWNER:
COUNTY OF SACRAMENTO
9660 Ecology Lane, Sacramento, CA 95827
REVISED BID DATE: May 14, 2020 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, ADJUST IRON, BRIDGE, BRIDGE REMOVAL, ELECTRICAL, FENCING, HYDROSEEDING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:ftp%25desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.saccounty-bids.net/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
Cold plane AC pavement and place RHMA-G Hwy 84 Fremont/Newark - Alameda County Caltrans #04-3Q4304

BID DATE: May 27, 2020 @ 2:00 PM

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Noise Monitoring, Shoulder Backing, AC Dike, Tack Coat, Cold Plane AC, Pavement Marker, Striping, Maintain Existing Traffic System Elements, Modify Traffic Monitoring Stations, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Download **OUTREACH ORDER FORM:**
www.sbeinc.com/services/diversity_outreach.cfm

SMALL
BUSINESS
EXCHANGE